

**Kentucky Captive Association**  
**2020 Virtual Educational Conference**  
**Speaker Biographies**



**Christopher P. Cannaley, Account Executive-Bond & Specialty Insurance, Travelers**

Chris is an Account Executive with Travelers Private and Non-Profit Bond and Specialty Insurance unit. With more than 20 years of experience in banking and insurance, Chris brings a unique perspective to the world of executive liability insurance. Chris holds a BS in Accounting from Indiana Wesleyan University, and an MBA from Ball State University. His community service experience includes leadership positions with Young Professionals of Central Indiana, and many years as a volunteer with Special Olympics of Hamilton County and Habitat for Humanity. He is an Indianapolis native, where he currently resides with his wife and two children. *Email:* [CCANNALE@travelers.com](mailto:CCANNALE@travelers.com)



**Russell R. Coy II, Captive Coordinator, Kentucky Department of Insurance**

Russ has served as the captive coordinator for Kentucky since 2006. He is responsible for market development, licensing, and regulation of captive insurers. He worked for the Department's Legal Division from 1995 to 2006 where his practice specialized in corporate law, administrative law, financial solvency regulation, insurance rate intervention, and insurer rehabilitation/liquidation law. He served as legislative counsel for the 1998 and 2000 sessions of the General Assembly. Russ holds a J.D. from the University of Kentucky-College of Law and a B.A. in Finance from Transylvania University. He is a native of Richmond, Kentucky. *Email:* [Russell.Coy@ky.gov](mailto:Russell.Coy@ky.gov)



**Bruce Ferguson Jr., VP Commercial Lines, The Underwriters Group**

Bruce started his professional career in the insurance industry in New York City soon after 9/11. Working his entire career from the ground up in the insurance business at such an uncertain time, Bruce has a profound understanding of risk and risk mitigation. From New York Bruce moved to Atlanta where he led the E&S operations for Tower Group writing complex risks on manuscript policies. From Atlanta Bruce moved back to his native Kentucky and joined The Underwriters Group as a producer and marketer. Bruce now leads all sales activity at The Underwriters Group. He and his wife Abbey have 3 kids and enjoy food, travel, and the outdoors. *Email:* [bferguson@uscky.com](mailto:bferguson@uscky.com)



**Stuart Ferguson, CPCU, ARM, KY Captive Association Chairman / The Underwriters Group**

Stuart Ferguson, Managing Director of The Underwriters Group and Chair of the KY Captive Association, has spent over 30 years forming, advising, operating and servicing captives in the US, Europe, Scandinavia and offshore. He began his career with American International Group (AIG) in New York in the actuarial department of AIG Risk Management. From 1989 to 1993 he was posted in Paris, France as Vice President of AIG Europe and joined the Underwriters Safety & Claims in 1993. He is a frequent speaker on captives, workers compensation issues, risk retention group management, President of the Kentucky Workers Compensation Research Institute and serves on the National Risk Retention Association's government affairs committee *Email:* [StuartFerguson@uscky.com](mailto:StuartFerguson@uscky.com)



**Phillip C. Giles, CEBS, Managing Director, MSL Captive Solutions, Inc.**

Phil has more than 30 years of Accident and Health and Property and Casualty alternative risk experience and leads business development initiatives for MSL Captive Solutions. Prior to joining MSL, Phil spent six years as vice president of sales and marketing for one of the industry's leading writers of medical stop loss and stop loss captives. He spent 11 years as head of marketing for Artex Risk Solutions, the international Captive and Alternative Risk Transfer division of Arthur J. Gallagher & Co. In 2019, Phil was named Reinsurance Specialist of the Year by Cayman Captive Magazine. In 2017, Phil was presented with the Captive Professional of the Year recognition at the U.S. Captive Awards. He has been named to Captive Review's Power 50 listing of most influential individuals in the worldwide captive insurance industry and is a regular content contributor to several industry publications.

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**Jonathan J. Hickman, CPA, MBA, KY Captive Association President / Munninghoff, Lange & Co.**

Jon is a Vice-President and Shareholder at Munninghoff, Lange & Company. His primary focus is in the firm's Business Owner Planning and Tax Assurance Services Groups, across a wide range of industries. Jon takes pride in his long-standing relationships with the firm's clients and their other advisors, many he has known since he started at MLCO in 1995. He spends much of his time planning various forms of casualty and medical self-insurance and has presented numerous times on this topic. In addition to his CPA license, Jon holds his Kentucky and Ohio Life and Health insurance licenses.

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**Charles J. (Chaz) Lavelle, Senior Partner, Dentons Bingham Greenebaum LLP**

Chaz was selected to the Captive Review Hall of Fame, received the 2019 VCIA "Service to the Captive Industry" award, and is a lawyer in the Louisville, Kentucky Office of Dentons Bingham Greenebaum LLP. He regularly represents clients before IRS and is a frequent speaker and writer on captive insurance topics. Chaz was outside Tax Counsel for both Humana (brother-sister) and Ocean Drilling (unrelated business) in their captive insurance victories in the U.S. Court of Appeals. Among his civic and charitable activities, he is a past Chair of the Kentucky Chamber of Commerce.

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**Thomas J. Munninghoff, CPA, MBA, JD, KY Captive Association Vice President / Munninghoff, Lange & Co.**

Tom is the founding partner of the firm since its inception in 1983 and engages in the field of taxation including corporate, individual, estate and gift from the planning through the implementation of the tax planning, as well as the preparation of the tax returns as required. Tom has been engaged in mergers and acquisitions and succession planning for the firms' business clients for many years. He serves on the boards of many of the business clients of the firm in both official and advisory capacity. He has also served on the boards of many charitable organizations as well as on a billion dollar plus fraternal life insurance company where he also served as a part-time secretary/treasurer, retiring from that position in 2016. **Email:** [tmunninghoff@ml-co.com](mailto:tmunninghoff@ml-co.com)



**Scott D. Spiegel, President, Lynch, Cox, Gilman & Goodman PSC**

Scott is a shareholder and President of Lynch, Cox, Gilman & Goodman, PSC. He concentrates his practice in the areas of labor, employment and litigation. He is former president of the Louisville Bar Association and former member of the House of Delegates of the American Bar Association. Scott is also listed in The Best Lawyers in America – Litigation – Labor and Employment and Best's Director of Recommended Insurance Attorneys. He is AV Preeminent Peer Review rated by Martindale-Hubell.

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**W. Y. Alex Webb, Senior Attorney, Webb & Morton; CPA, Lynn, Smith & Webb, PLLC**

Alex is the senior attorney of Webb & Morton, PLLC, in Aberdeen, N.C. He is also a Certified Public Accountant with Lynn, Smith & Webb, PLLC, a Personal Financial Specialist (AICPA), and a Founding Member and first Chairman of the North Carolina Captive Insurance Association. As an attorney, he concentrates his practice in captive insurance, tax planning, advanced estate planning and asset protection techniques (domestic and foreign). He also has a major involvement in defending clients in audits and Tax Court proceedings. **Email:** [alex@webbmorton.com](mailto:alex@webbmorton.com)



**Ryan C. Work, Vice President, Government Relations, Self-Insurance Institute of America (SIIA)**

Ryan currently serves as the vice president of government relations for the Self-Insurance Institute of America (SIIA) where he leads federal advocacy and political activities on captive and self-insurance issues. In this role, Ryan is responsible for developing and managing strategic outreach and policy development before Congress, the Administration and various federal regulatory agencies. Prior to joining SIIA, Ryan was Senior Director of Government Affairs for S&P Global (previously McGraw Hill Financial), where he represented brands including Standard & Poor's, Platts, J.D. Power and *BusinessWeek*. Ryan has served in a number of senior staff positions within the U.S. Congress, most recently as Legislative Director for Republican Conference Chair Cathy McMorris-Rodgers (WA). He previously served as Chief of Staff to Rep. Katherine Harris (FL) and in various roles with the Committee on Ways and Means and the Office of the Speaker of the House. Ryan is a frequent speaker on legislative and regulatory issues and was included on *Captive Review's* Enterprise Risk Captive Pioneers List. **Email:** [rwork@siia.org](mailto:rwork@siia.org)